



Keith Gutstein quoted in Tech Target; Pay Transparency Laws Could Soon Cover 20% of Americans, 11-21-2022

Pay transparency laws could soon cover 20% of Americans, Employers advertising nationally to fill remote jobs might have no choice but to follow New York City and California laws to disclose pay ranges.

Before too long, as many as 1 in 5 Americans will live in states that require employers to detail the salary range, either annually or hourly, in a job posting. This change is happening at lightning speed in the U.S. and could have a broad effect nationally....

If a job is performed "in any way" in New York City, for example, the pay transparency law applies, said Keith Gutstein, co-managing partner of Kaufman Dolowich & Voluck's Long Island office. Employers might challenge these laws in court, Gutstein said, but for now, his recommendation for employers is to take a conservative approach and post the salary range in job advertisements.

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