

## Real Estate

Kaufman Dolowich is a premier law firm with a national presence in the real estate industry. With 15 offices in major cities, we handle complex transactions and litigation for all types of commercial properties, including raw land, master-planned residential, multi-family apartment buildings, mixed-use buildings, senior housing, retail centers, office buildings, industrial complexes, health care facilities, hotels, resorts and golf courses.

### California Real Estate Insiders

Our L.A.-based real estate practice represents developers, brokers, investors and property owners throughout California. As legal advisors, attorneys, investors, brokers and businesspeople, we know the real estate market well. Our deeply ingrained involvement in the California real estate market gives us an insider's view of the market, which is constantly in flux. Our legal advice is based upon current knowledge of the market, not data and trends published yesterday. By remaining on the pulse of the industry, we understand the landscape and are able to make decisive, timely decisions to respond to crucial issues that affect our clients' businesses, projects, deals and litigation.

### Real Estate Clients

Our clients reflect the full spectrum of the real estate industry engaged in investment, purchase, sales, development, re-use, brokerage and leasing of commercial property. Our firm has earned a reputation for significant experience in issues concerning apartment buildings, retail centers and hotels.

### What We Do

Kaufman Dolowich's real estate practice represents clients throughout the life of a project, purchase or sale. Our transactional and consulting services focus on reducing risk, adding value and increasing success. Our litigation team applies cutting-edge knowledge of market standards and practices to resolve disputes in a cost-effective, positive manner.

Our legal team prepares documents for each stage of the real estate process from financing to closing. We guide our clients through the due diligence process to minimize risks and assist with accurate valuations to improve their negotiating position. We negotiate and draft a broad array of contracts, including purchase and sales agreements, refinancing and restructuring deals, commercial leases, right of first refusal and options, REITs and tax-deferred exchange agreements. We also advise on regulatory compliance on projects involving contaminated or troubled sites, such as former military bases and industrial operations.

Our real estate litigation team pursues resolution through mediation, arbitration and trial. After careful analysis of the circumstances, our attorneys determine the best means of reaching our clients' goals as cost-effectively and successfully as possible. In many cases, mediation is the most beneficial means of settling real estate claims confidentially, quickly and economically. The non-adversarial ADR process also preserves important business relationships that might otherwise be jeopardized in the litigation environment. Our attorneys regularly arbitrate disputes to obtain binding judgments when an equitable agreement is not reached.