

Hospitality, Entertainment & Gaming

Kaufman Dolowich represents corporate clients in the hospitality, entertainment and gaming industry in the United States, Caribbean and Latin America. From hotel chains to entertainment venues such as all-in-one resorts and casinos, we've managed sophisticated and highly-contentious legal challenges. The attorneys in our Hospitality, Entertainment & Gaming practice group have extensive experience in the hospitality space, handling both litigation for a diverse client base that includes one of the world's largest hotel franchises, and risk management issues including advising on formation of captive insurance companies to facilitate self-insurance.

In the representation of hospitality companies and casinos, Practice Group Leader Bruce Liebman has over 20 reported cases on jurisdictional, venue selection, and forum non conveniens issues in Federal Courts throughout the country.

We provide comprehensive legal counsel on all the challenges and "pain points" affecting the hospitality and entertainment industry including deal making, operations, gaming compliance, collection, general liability matters, labor and employment, privacy and tech-related legal issues as well as regulatory compliance under both U.S. and foreign laws. The broad scope of our representation has given us an appreciation of the risks attendant to this industry, and deep insight into how conflicts arise, resulting in a cost effective approach to achieving favorable results for clients.

Our Case Philosophy

Though we are willing and able trial litigators, we generally approach cases with an early resolution strategy in mind. In the hospitality and entertainment industry, businesses must be considerate of the overall impact of litigation on customer-perception. As such, our attorneys look for conflict resolution and exit strategies from the moment the case is filed.

We are committed to minimizing the risk of litigation and making the process as non-combative as possible. This approach to litigation ensures that there are multiple avenues for resolution throughout the process so that we can craft a creative, customized solution that is most suitable for our client. It's important to us that our client not be exposed to the unnecessary costs and risks associated with a more hostile dispute. This is especially critical for major customer-facing corporate entities that are subject to more frequent bouts of litigation.

Agile Representation

Kaufman Dolowich is significantly more nimble than many of the larger firms involved in the hospitality and entertainment space. We pride ourselves on our organizational "agility" and believe that this gives our clients a competitive advantage over the course of litigation.

Larger, more bureaucratic firms cannot act quickly. This can give rise to murky and underwhelming representation, particularly in the hospitality and entertainment space where companies typically come forward with multiple conflicts, such as insurance, labor and employment, and general liability issues. Kaufman Dolowich is constructed to facilitate the rapid exchange of information between our practice groups and to promote decisive action in the litigation context, no matter how varied the conflicts. We are able to immediately take advantage of opportunities as they present themselves.

We encourage you to explore our website to learn more about our services. If you are ready to discuss a legal matter with one of our attorneys, please contact us directly to request an appointment.

Hospitality, Entertainment & Gaming's Leaders

- Bruce S. Liebman